



Project Officer “Value Chain Development”, based in Hanoi

HELNETAS, an International Non-Government Organization, supports the efforts of disadvantaged people and communities to determine the course of their own lives, thereby helping them to help themselves. HELNETAS promotes fair access to essential resources and protect social, economic, political, environmental and cultural rights.

In Vietnam, HELNETAS is looking for a Vietnamese citizen as a Project Officer “Value Chain Development” for a project, which works to promote the conservation of biodiversity through sustainable trade of natural ingredients. This trade shall increase the livelihood benefits of rural population, taking into consideration all relevant ethical BioTrade principles and criteria. The Project Officer will be based in Hanoi with frequent travels to provinces, and possibly occasionally to our partner programmes in Laos and Myanmar. We offer a flexible, dynamic and international working environment, which values innovation, initiative and learning. Date of entry is October 2016.

DUTIES & RESPONSIBILITIES

- Conduct assessments and identify opportunities and challenges in natural ingredient market systems
- Identify businesses to partner with in the development of such value chains
- Elaborate economically, ecologically and socially sustainable business models, following principles of BioTrade, in consultation with business partners and farmers
- Define intervention strategies necessary to achieve the envisaged business models, and prepare Memorandums of Understanding with business partners
- Facilitate market actors to develop the value chains. Link market actors, arrange or provide capacity development or support in other necessary manners, following your intervention strategies
- Lead and/or accompany and monitor closely the implementation of the interventions
- Collect and document information, knowledge, learning relevant for the improvement of the intervention strategy
- Contribute to the development of publications, learning material, documentaries etc.
- Actively share learning within your national team, the members of the Laos and Myanmar team as well as other interested groups, internally and externally

REQUIRED QUALIFICATIONS:

- Master’s degree in International Development, Economics, Business Administration, Politics, Social Sciences or related
- 2-5 years of experience in private sector development, business consulting or working with an export-oriented private sector business. Good understanding of the business world
- Experience working in remote, rural environment, and closely with farmer and farmer groups
- Ability to speak the language of farmers as well as of business players
- Experience with natural ingredients is highly advantageous
- Experience working on gender and social equity issues
- Ability to conduct research and analysis, as well as to design and lead interventions. Strong analytical and managerial skills, coupled with an innovative and creative mind-set
- Strong communication skills, ability to bring actors together, coach them and build capacities
- Willingness to travel frequently and to participate in monitoring activities
- Excellent spoken and written Vietnamese and English, knowledge of additional languages, especially Lao, Myanmar, or local Vietnamese ethnic language would be an advantage
- Good command of MS Office suite, knowledge of Access or Web design would be an advantage

Interested candidates should send applications (CV plus motivation letters and copies of diplomas) to Ms. Trieu Tu Anh, email: trieu.tuanh@helvetas.org or post to HELNETAS Vietnam 298F Kim Ma Street, Hanoi by **25th, August 2016**. Only short listed candidates will be contacted.