**SNV Vietnam is looking for a:**

**Value Chain Advisor**

Based in Hanoi, Vietnam with frequent travel

(National contract)

SNV has been working in Vietnam since 1995. Using market based approaches, SNV is committed to reducing poverty by catalyzing environmentally sustainable solutions for the poor in agriculture, energy, water & sanitation, and REDD+.

SNV is engaged in the agriculture sector implementing Climate smart agriculture, Aquaculture, Value Chain development and Inclusive Business. SNV is currently implementing an AusAID funded project to support and build the capacity of small holder rice producers and provincial agencies in Quang Binh and Binh Dinh to implement a project “Sowing seeds of change – Community based climate change mitigation through sustainable rice production”***.*** The project will support and build the capacity of small-holder rice producers and provincial agencies to reduce Greenhouse gas (GHG) emissions and improve small-holder benefits from rice production in central Vietnam by introducing low emission production practices of System of Rice Intensification (SRI), utilizing renewable energy generated from rice residues and promoting the value chain of “green rice”.

SNV Vietnam is seeking a highly qualified national candidate to fill in the post of Value Chain Advisor.

**Responsibilities**

* Lead the development and implementation of market-based value chain and Inclusive Business[[1]](#footnote-1) activities in the SRI project in the project provinces Quang Binh and Binh Dinh to ensure its attribution to the project goal, objectives and SNV mandate.
* Provide efficient and effective advisory services and practical support to SNV, clients (provincial authorities, private sector companies and farmers) and the agriculture sector in particular for rice value chain development and green & sustainable crop production.
* Support market linkages creation and market opportunities for rice farmers, millers and traders, retailer, wholesaler at domestic and international rice markets in project areas of Binh Dinh and Quang Binh.
* Support farmers and local government partners to raise awareness of sustainable crop production in the rice value chain of Binh Dinh and Quang Binh
* Assist SNV in the identification of business opportunities with local partners towards further strengthening and expansion of their rice production activities in Vietnam
* Support the collective learning in client/activity teams and/or expertise groups.

**Candidate profile**

* Vietnamese citizen
* University degree in economics, international development, agriculture, business or other relevant disciplines
* At least 5 years of relevant working experience with international organizations or development organizations
* Experience with and expertise in relevant development approaches in agriculture: value chains, market-based value chains, pro-poor agriculture, others
* Experience working in the field in agriculture projects
* Experience in working with stakeholders at all levels (province, district, commune), and with mass organizations
* Experience in working with private sector (agribusiness, traders, food processors, other related)
* Demonstrated ability to work independently and show initiative
* Excellent communication (speaking and writing) skills in English and Vietnamese
* Good computer skills in MS-applications (Word, Excel, Internet, Email)

**Contract Duration:** SNV Vietnam offers a one-year associate consultancy contract with the possibility of extension.

**Desired start date:** November/December 2013

**How to apply?**

Please send your application letter and CV, together with an indication of your current salary and compensation package, to [snvvietnamjobs@snvworld.org](mailto:snvvietnamjobs@snvworld.org) by November 11th, 2013. For more information on SNV please refer to our website: [www.snvworld.org](http://www.snvworld.org)

***We do not appreciate third-party mediation based on this advertisement.***

1. For SNV ‘s Inclusive Business approach please visit: http://www.snvworld.org/en/inclusive-business/ [↑](#footnote-ref-1)